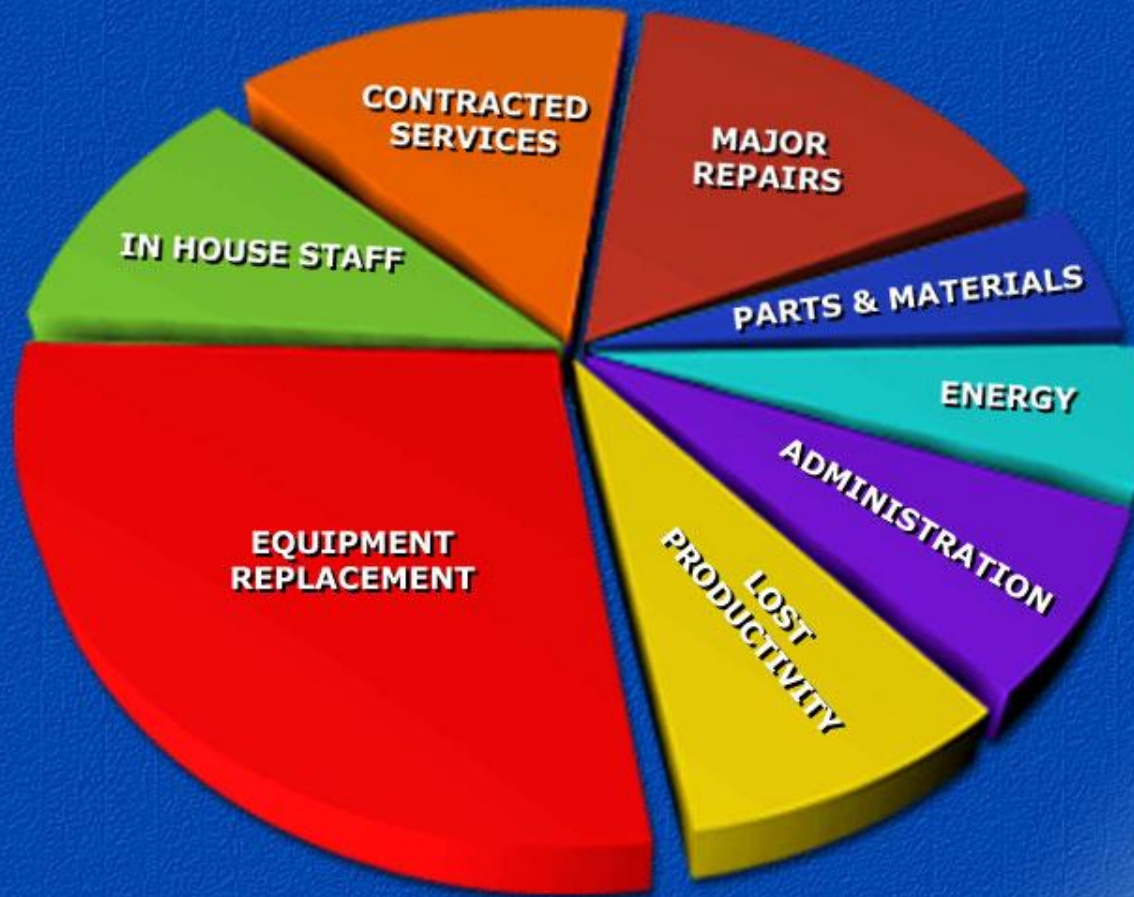


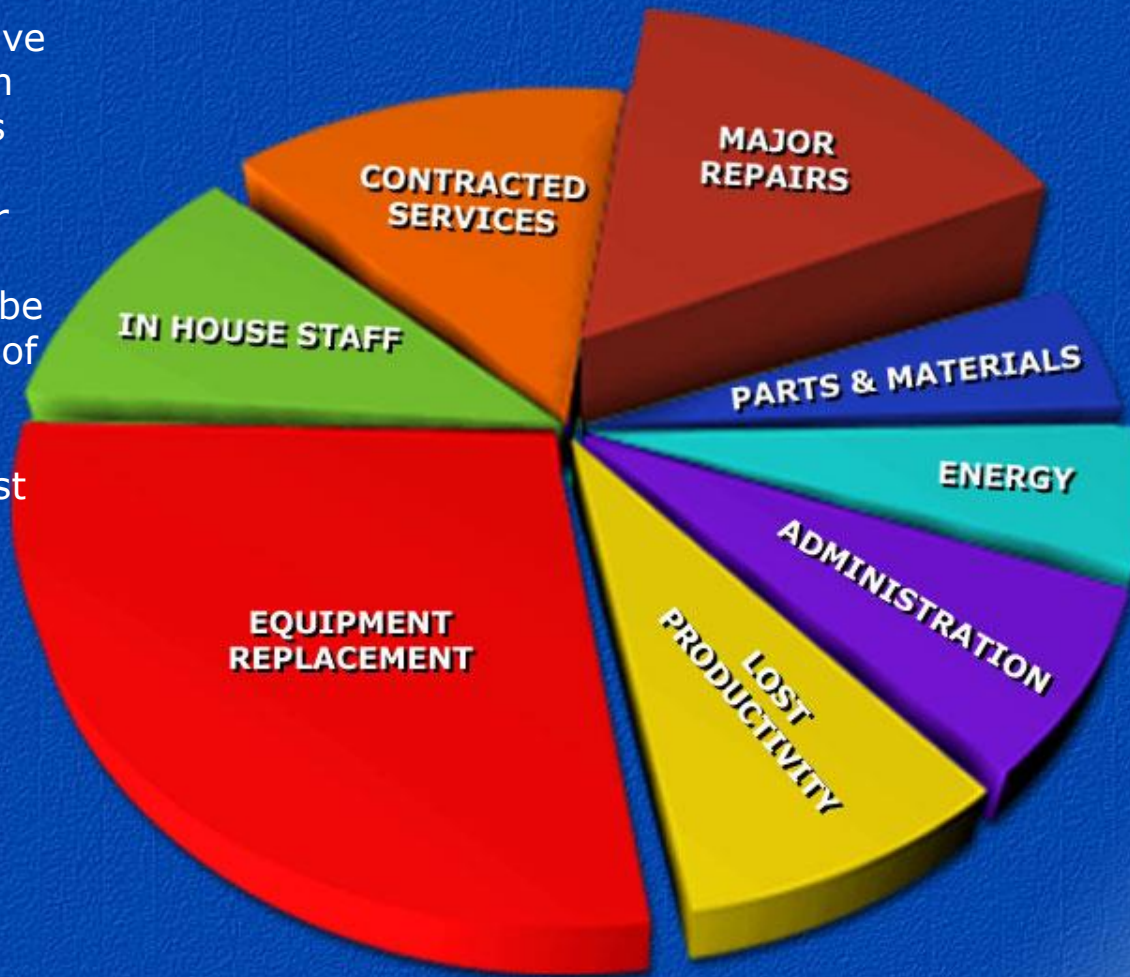
# HVACR Equipment Operating Costs





# Owning and Operating Costs

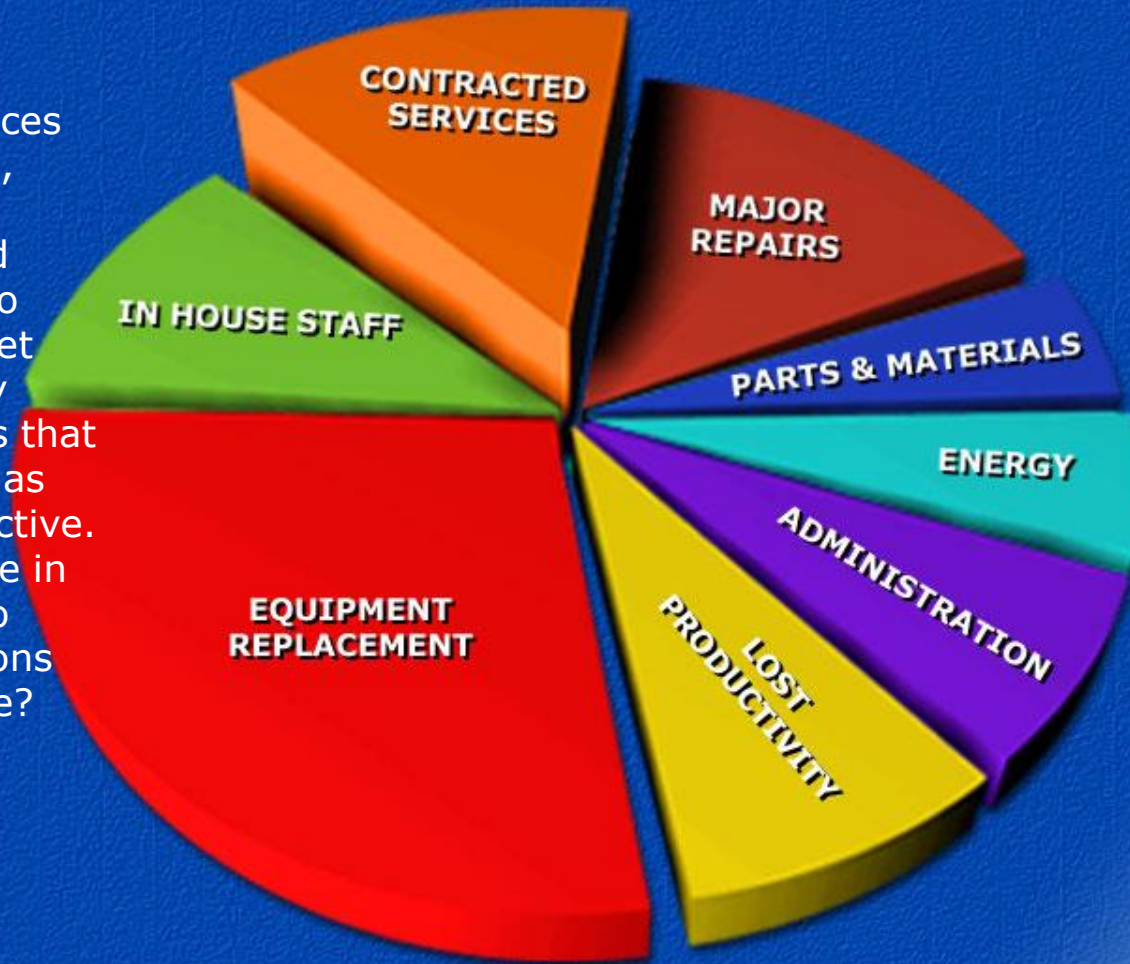
There are several key areas that have a direct impact on facility operations budgets. Major repairs and major component replacement can be a significant part of expenses. How much have you spent over the last few years?





# Owning and Operating Costs

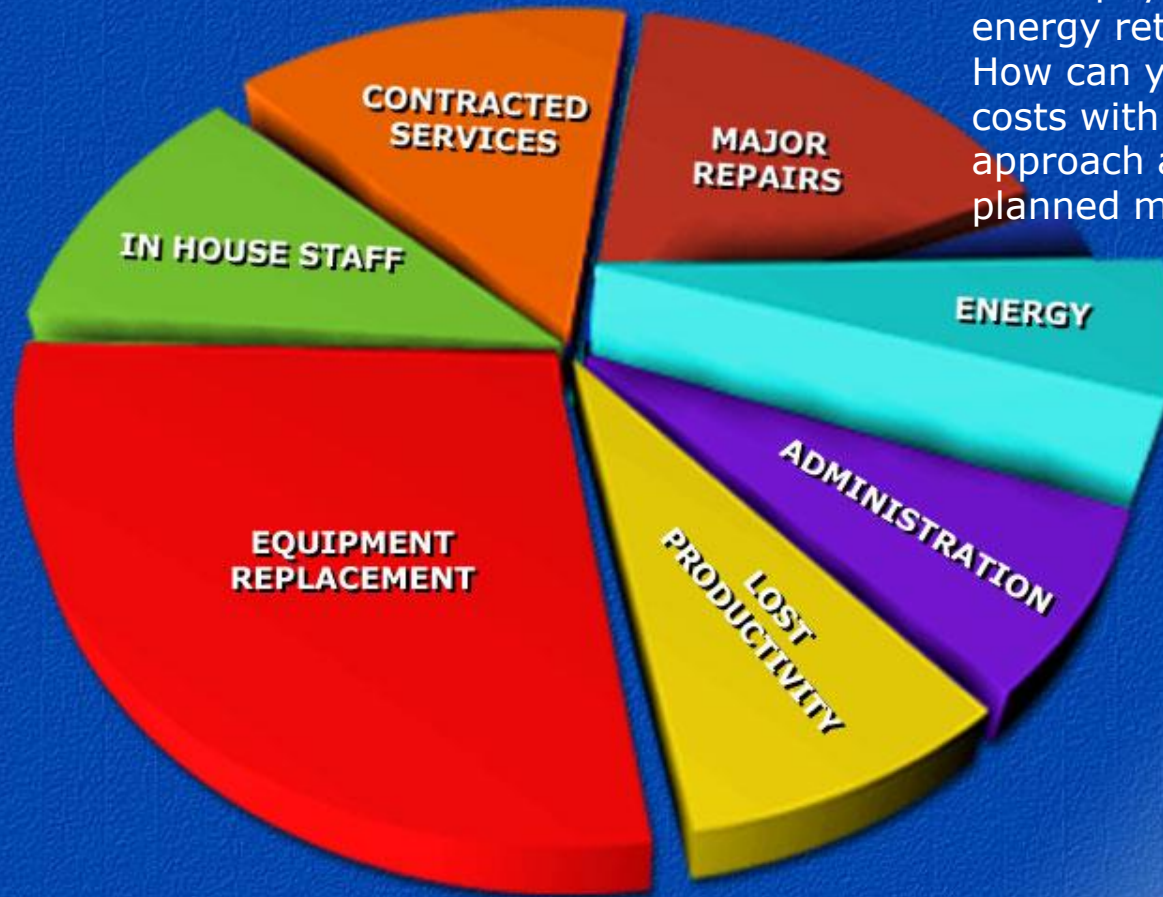
Contracted and outsourced services including repairs, demand service, emergencies and maintenance also impact the budget and categorically account for costs that may be reactive as opposed to proactive. Are you proactive in your approach to systems operations and maintenance?





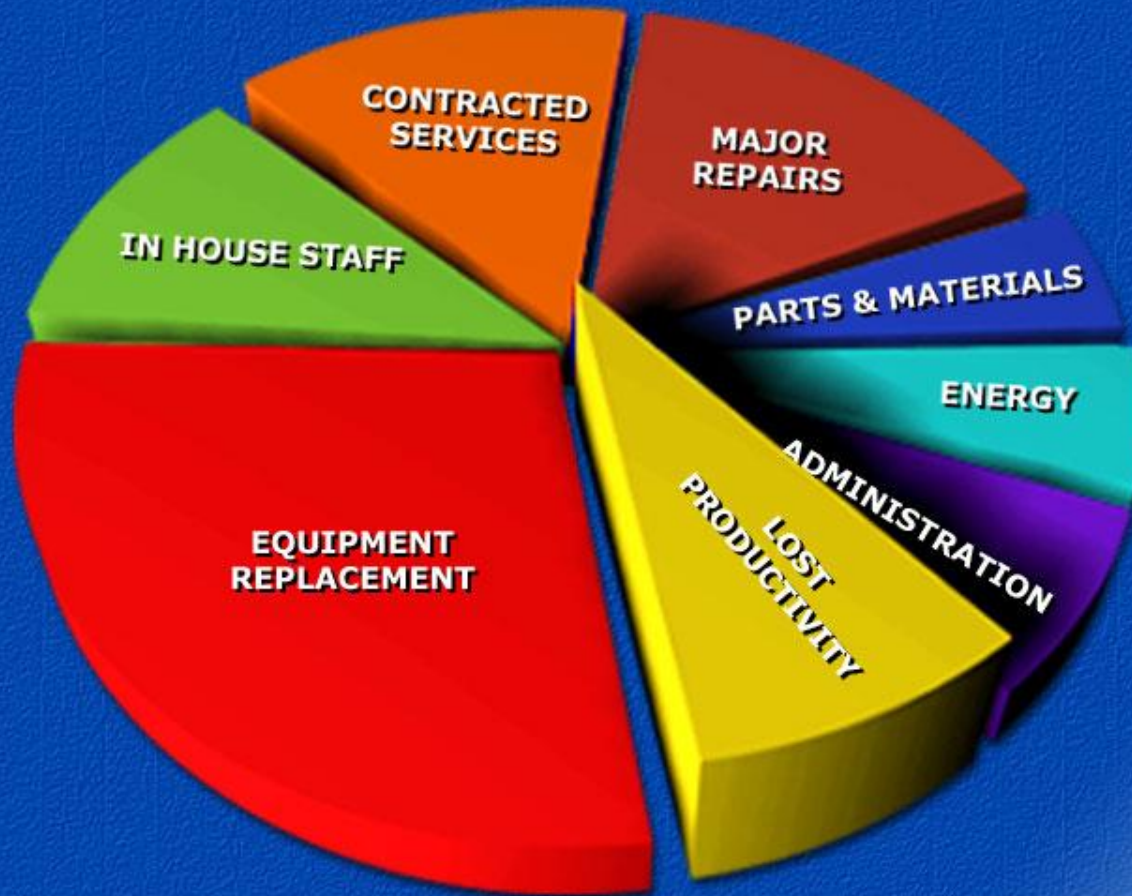
# Owning and Operating Costs

Are you wasting any energy? Should we look at the payback for some energy retrofit work? How can you stabilize costs with a pro-active approach and true, planned maintenance?





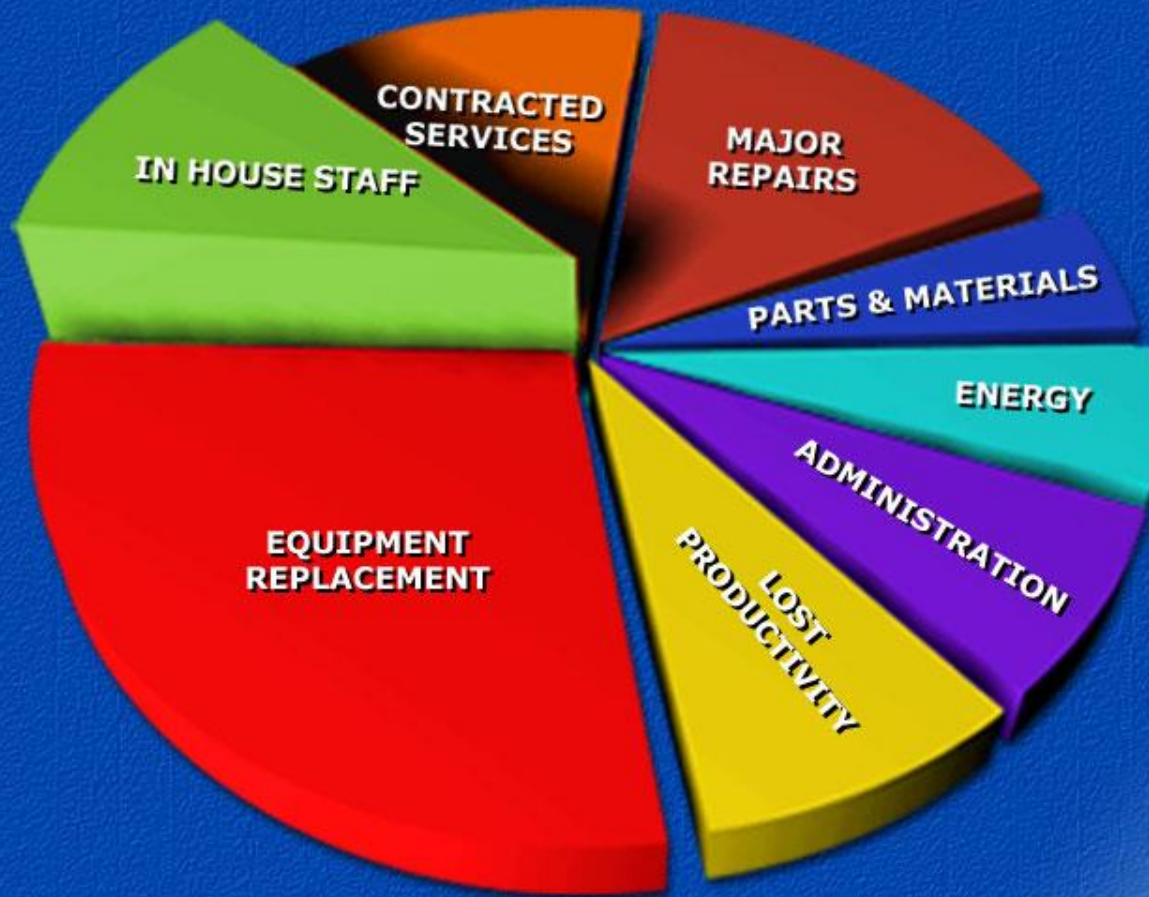
# Owning and Operating Costs



Lost revenue, lost inventory, manufacturing downtime, regulatory compliance issues:  
Could your employees, systems or your processes be more productive?

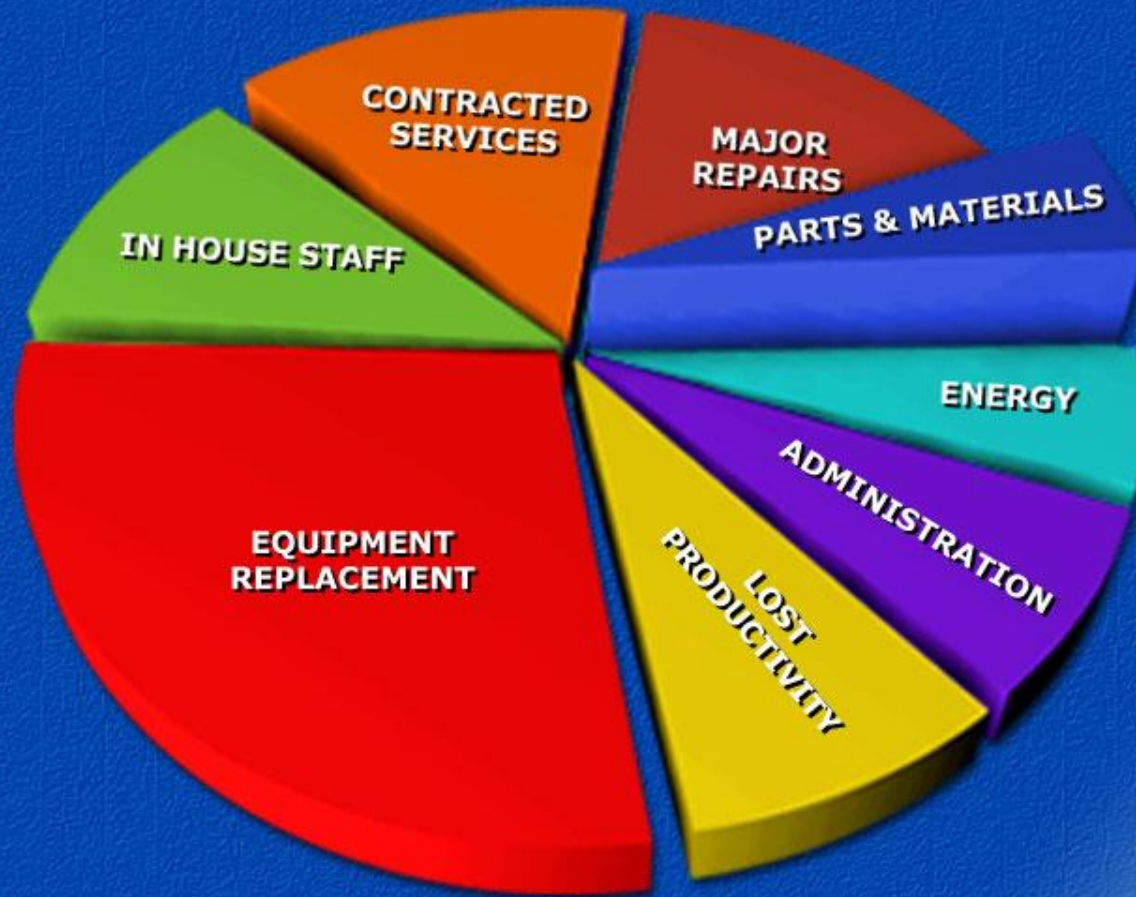


# Owning and Operating Costs



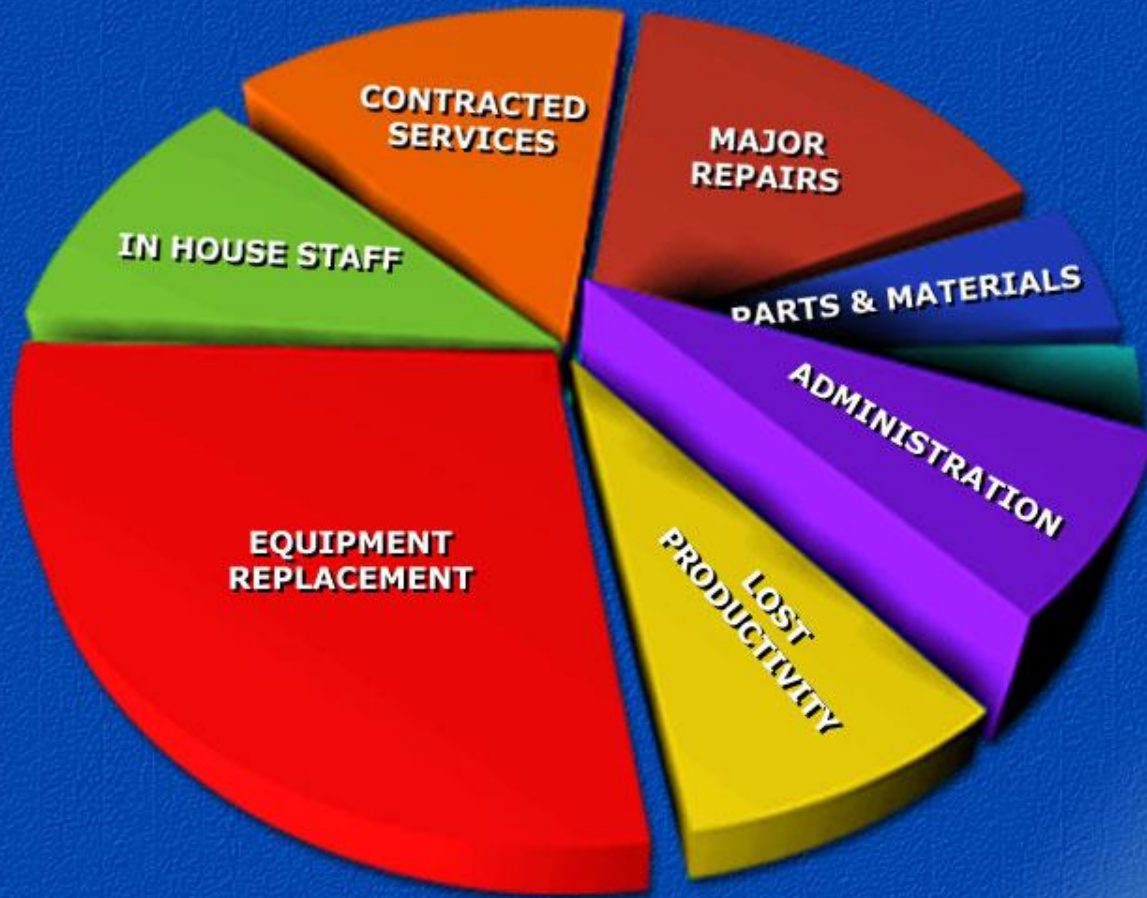


# Owning and Operating Costs



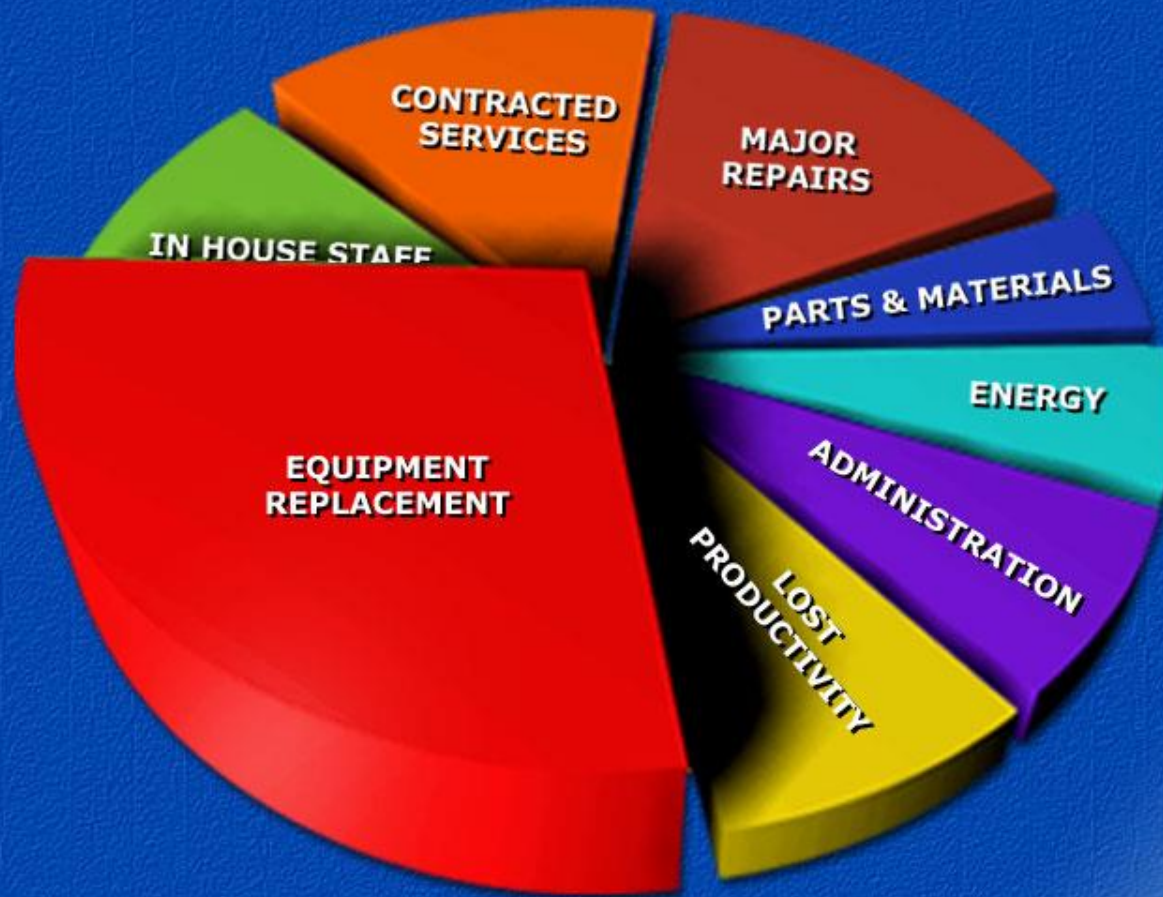


# Owning and Operating Costs





# Owning and Operating Costs





# Implementation - Partnering

- **Introductory Meeting**
- **Building Performance Assessment**
- **Financial Information & Analysis**
- **Exploring Recommendations & Options**
- **Final Proposal Presentation**
- **Agreement Start-Up**
- **Customer Service Review**

